



**MINUTES OF PUBLIC BID OPENING
FINANCIAL PROPOSALS
Design & Supervision Services
TBU Terminal Building Improvements, Fua'amotu International Airport,
Tonga
TAL/FBS/A-A14.1a**

Date: 27th February 2017

Venue: PAIP TFSU Project Office, Ground Floor, TAL Building, Poutaha, Nuku'alofa, Tonga

1100hrs Welcoming Remarks and introduction of Bid Opening Committee by Manase Vaoahi, TFSU Contracts and Bid Administrator. A representative of Kramer Ausenco Tonga Limited was present during the Bid Opening. Refer list of attendees for more details.

Based on the evaluation panel's recommendation, the following firms have submitted technically compliant Technical Proposals with a minimum score of 80 points:

Firm and Association	Technical Score
MODE Design Corp. Pty Ltd, Australia	81.90
GHD Limited, New Zealand	90.50
Kramer Ausenco (Tonga) Ltd, Tonga	81.13

1104hrs A sealed Financial Proposal for each of the firm listed in the table was opened by the Bid Opening Committee:

1. Mr Viliami Ma'ake, CEO, TAL
2. Mr Fisilau Leone, Project Manager, TAIP
3. Ms Malia Tuineau, Team Assistant, PAIP TFSU

Details of the bid opening are provided in the following pages.

1120hrs Closing of bid opening.

Design and Supervision Services
TBU Terminal Building Improvements
Fua'amotu International Airport, Tonga

TAL/FBS/A-A14.1a

27/02/2017
11am Tonga Local Time

Bidder Reg. No	Company	Criteria 1 Adequacy and quality of methodology and work plan 30 pts	Criteria 2 Key Experts' qualifications and competence for the assignment 70 pts	Technical Evaluation		Submission	Financial			
				Technical Scores S(t)	Technical Rank		Currency	Price Offered in Numbers	Price Offered in words	
	MODE Design Corp. Pty Ltd	27	54.9	81.9	2	1 Original	Excluding local indirect local taxes	AUD	320,000.00	Three Hundred and Twenty Thousand Dollars and Zero Cents
							Local Indirect Taxes	AUD	32,000.00	Thirty Two Thousand Dollars and Zero Cents
	Kramer Ausenco (Tonga) Ltd	21.66	59.47	81.13	3	1 Original 1 Flash Drive 3 Copies	Excluding local indirect local taxes	AUD	339,599.00	Three Hundred and Thirty Nine Thousand, Five Hundred and Ninety Nine
							Local Indirect Taxes	AUD	50,940	Fifty Thousand, Nine Hundred and Forty
	GHD Limited	29	61.5	90.5	1	1 Original 4 Copies	Excluding local indirect local taxes	USD	496699.43	Four Hundred and Ninety Six Thousand Six Hundred and Ninety Nine Dollars and Forty Three Cents.
							Local Indirect Taxes	USD	0.00	Zero Dollars

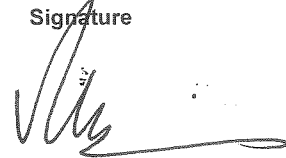
Opened in the Presence of :

Signature

Facilitated by:

1

Viliami Maake



Manase Vacahi

TFSU Contracts and Bid Administrator

2

Fisilau Leone




3

Malia Tu'ineau



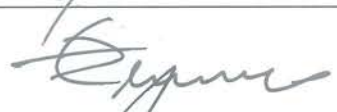



Design and Supervision Services
TBU Terminal Building Improvements
Fua'amotu International Airport, Tonga

TAL/FBS/A-A14.1a

FINANCIAL PROPOSAL
OPENING of SUBMISSIONS

27/02/2017
11am Tonga Local Time

No	Name	Company	Email and Phone	Signature
1.	Manase Vaoahi	TFSU	mvaohi@paipofsu.com	
2.	Malia Tuineau	TFSU	mtuineau@paipofsu.com	
3.	Fisilau Leone	TFSU	fleone@paipofsu.com	
4.	Viliami Maake	TAL	vmaake@tongaairports.com	
5.	Taniela Fonua	Krayon Ausenco		